

## **IE 659 – Supply Chain Engineering**

**Instructor:** Prof. Sanchoy Das  
**Tel:** (973) 596-3654

**Office:** 319 MIE Building  
**Email:** das@njit.edu

### **CATALOG DESCRIPTION**

Coordination of product manufacturing and logistic activities across the global supply chain is studied. Focus is on supply chain design, implementation, and control. Topics include transportation and distribution networks, inventory control, demand planning, materials handling, and warehousing, supply chain contracts, manufacturing flexibility, product design for responsiveness, and ERP systems. Supply chain analytics concepts and relevant case studies are introduced.

### **COURSE FOCUS**

Supply Chain Management focuses on managing material and information flows across the product delivery enterprise. This course will present and discuss in detail the key operational capabilities that a supply chain system must develop to support the business strategy of a firm. The relationship between the desired capabilities and the structure of a supply chain will be modelled and analyzed. Contemporary methods associated with the design and management of industrial Supply Chains (SC) will be studied. Supply chains are concerned with the efficient integration of suppliers, factories, warehouses, and stores so that products are distributed to customers in the right quantity and at the right time. One of the primary objectives of SC management is to minimize the total supply chain cost subject to various service requirements, and cost analysis will be a focus of the studied methods.

### **LEARNING OUTCOMES**

- Students will be able to describe and explain the fundamentals of Supply chains and derive and compute optimal policies/variables, performance measures such as costs/profits, and be aware of SC practices.
- Students will gain exposure to quantitative methodologies and analysis that support operations and supply chain strategy and planning decisions, using case studies and the development of analytical spreadsheet models.
- Students will learn how to formulate and solve decision models for a wide range of supply chain problems.

## CANVAS

The course will make extensive use of the Canvas system to optimize student-instructor communication. All course materials including lecture slides and homework etc. will be distributed through Canvas. All submissions of homework and other assignments will also be through Canvas. To access the system please go to <http://canvas.njit.edu/>, you will need a valid UCID to log in.

All lectures have been prerecorded and are available on Canvas. A few times during the semester we will have an online class session (Max Time 30 minutes). During these sessions, I will discuss course materials, have office hours, and initiate the projects. These sessions will be conducted through the ZOOM platform which is integrated with Canvas. They will also be recorded.

**ONLINE ZOOM SESSIONS:** (optional as scheduled). To enter the ZOOM classroom, click on ONLINE CLASS EVENT at the top of the course Canvas page. ***It is NOT mandatory to attend the online ZOOM sessions.***

Course Welcome and Introduction: **6:00 pm on Wednesday, September 4, 2025**

## WEEKLY ASSIGNMENTS

This is an online class, so success is greatly dependent on your study discipline. *Every week I will send an email on Monday, which identifies the current topic and lists the tasks for the upcoming week.* A key determinant of course success and learning effectiveness will be the discipline with which you complete the assigned tasks. Typical weekly activities include:

**LECTURE VIDEO:** Review the associated PowerPoint file provided in Canvas and view the recorded video lecture. Participate in the Lecture+Video+Reading (LVR) Discussion Forum. These are integral to the course and made available under the corresponding topic # in Canvas. A key part of the weekly assignment is for all students to review the video lectures. *Participating in the LVR Discussion Forum.*

**INDUSTRY VIDEO:** Click on the Video links in each topic and view the recordings. All videos are 7 minutes or less. *Participating in the LVR Discussion Forum.*

**READINGS:** Download and review the readings on each topic. Participating in the LVR Discussion Forum.

**TOPIC QUIZ:** Associated with each topic there will be a quiz in which I will post 2 to 4 questions. You will post your answers online. The questions will be related to the current topic and will contribute to your grade.

**LECTURE+VIDEO+READING (LVR) DISCUSSION FORUM:** Post questions and comments on any of the three learning modes. An open forum where students can add to or answer other posts. The forums are listed by topic under the ***Discussions Tag in Canvas.*** Participation will contribute to your grade.

## GRADING

Based on individual and team performance as follows:

20%	<b>Exam #1</b>	5%	<b>LVR Discussion Forum</b>	10%	<b>Tech Solution Case Study</b>
20%	<b>Exam #2</b>	12%	<b>Topic Quizzes 1 to 9</b>	8%	<b>PS-Analyzer Project</b>
20%	<b>Exam #3</b>	5%	<b>SAP Case Study Exercise</b>		

Each Exam will consist of three parts: (i) An Online Numerical Section – consisting of numerical questions (ii) An Online Multiple-Choice Section, and (iii) An Offline Section – consisting of numerical questions which require solutions on Excel. For sections (i) and (ii) questions are uniquely generated for each student and responses are entered directly into Canvas, for section (iii) answers are recorded in Excel, PDF, or Word files which are then uploaded to Canvas.

The Quiz and Exam assignment dates are listed below in the outline. Submissions are usually within a week.

## LECTURE SLIDES, SUGGESTED TEXTBOOKS, AND READINGS

**IE 659 Supply Chain Engineering lecture slides** by Prof. Sanchoy Das will be distributed electronically through Canvas

**Supply Chain Management: Strategy, Planning, and Operations**, by Sunil Chopra and Peter Meindl, Pearson, 6th Edition, ISBN-13: 978-0133800203

**Fast Fulfillment: The Machine that Changed Retailing**, by Sanchoy Das, Business Expert Press, 2025, ISBN-13: 978-1637420768 <https://www.amazon.com/author/sanchoydas>

**Course Readings** – Several papers/reports (R1 to R9) have been selected to complement the weekly topics. Papers are listed below, please complete each reading before the start of the topic.

## TECHNOLOGY SOLUTION CASE STUDY

Technology solutions are vendor-provided solutions that a company will implement to improve the productivity of its operations. Such solutions range from purely software solutions to those with a significant analytical component. The technology solution project will be completed in teams. Use the *Canvas Community Forum* to solicit and build your teams.

The case study is designed to be a technology innovation presentation that your team (managers) are making to the rest of the class (company executives). The goal is to convince the executives that the technology solution opportunity is significant, and the company must proceed with adoption immediately. As in any technical presentation, your objectives are: (i) to educate the client about what your proposed solution does (ii) how the solution is implemented (steps, phases, or components), and (iii) what are the likely benefits. Each team will be assigned a unique solution in the supply chain area.

Each team will consist of 4 students. Your team will collaborate using available online and mobile technologies. The team is required to review and discuss the assigned solution and create a detailed PowerPoint report. The team will be making a 20-minute online presentation using

WEBEX. Presentations will be scheduled as noted in the outline below. Teams are expected to communicate digitally through email, text messages, and Skype. You are encouraged to use Google Drive (part of NJIT WebMail) to share project documents.

**Project Forum:** Each team will also be assigned the role of client for another project. The client team will post 2 questions to the solution team on the online project forum. This will be followed by an online Q&A Discussion. These discussions will be part of your grade.

## **COURSE OUTLINE – Organized on a weekly schedule starting from Monday each week.**

#	CHAPTER	TOPIC
---	---------	-------

### **SECTION-1: Modeling Perspective**

1. 1, 2, 3      **Introduction to Supply Chain Management – Week of 9/1/2025**

- Supply Chain Strategic Goals
- Supply Chain Performance Metrics and Strategic Objectives
- Example Modern Supply Chains: McDonald's and Home Depot

*Lecture #1: Introduction to Supply Chain Management*

*Video: V1. McKinsey & Co - Omnichannel Shopping*

*Video: V2. Oracle - Consumer Goods in Supply Chains*

*Reading: R1. Digitization Makes the Supply Chain More Efficient*

2. 4, 5      **Network Flow Optimization – Week of 9/8/2025**

- Distribution Network Basics
- Cross Docking Operations
- Configuration of Logistics Networks
- Logistics Networks Design – LP Solution by Excel Solver
- Process Speed Analyzer Tool (PS-Analyzer)

*Lecture #2: Network Flow Optimization*

*Lecture: PS-Analyzer Tool*

*Video: V3. General Mills Global Sourcing*

*Video: V4. Oracle Integrated Business Planning*

*Reading: R2. Industrial Distributors: Roles and Opportunities*

### **PS Analyzer Project – Week of 9/22/2025**

3. 7, 9      **Demand Planning in Supply Chains – Week of 9/15/2025**

- Demand Management Objectives
- Forecasting Tools: Moving Average & Linear Regression
- The Bullwhip Effect

*Lecture #3: Demand Planning in Supply Chains*

*Video: V5. Sleep Better with SAP: Hastens Implementation*

*Video: V6. Starbucks Global Supply Chain*

*Reading: R3. SAP Demand Sensing & Shaping*

**EXAM #1 – 10/3/2025 to 10/7/2025**

4. 11, 12 **Inventory Control Models – Certain & Uncertain – Week of 9/22/2025 & 9/29/2025**

- The Role & Cost of Inventory in the Supply Chain
- Economic Order Quantity Models and Extensions
- Reorder Point Inventory Systems
- Newsvendor Inventory Problem
- Risk Pooling: Centralized Inventory

*Lecture #4A: Inventory Control in Supply Chains*

*Lecture #4B: Uncertainty & Risk in Inventory*

*Video: V7. SAP Business Network*

*Video: V8. Crocs Partners with Manhattan*

*Video: V9. Zara Fast Fashion Business Model*

*Reading: R4. Fresh Express: Six-Day Perishable Supply Chain*

*Reading: R5. Rapid Fire Fulfillment at Zara*

**SECTION-2: Enterprise Perspective**

5. **Materials Requirements Planning (MRP) – Week of 10/6/2025 & 10/13/2025**

- Bill of Materials and Process Plans
- MRP Scheduling Algorithm
- Advanced Lot Sizing Methods

*Lecture #5: Materials Requirements Planning*

*Video: V10. Oracle Ice Cream Logistics*

*Video: V11. Lennox International - Supply Chain Integration*

*Reading: R6. AI Supply Chain Management*

**EXAM #2 – 10/31/2025 to 11/4/2025**

6. 15 **Supply Chain Contracts – Week of 10/20/2025**

- Supply Contracts & Sourcing Flexibility
- Revenue Sharing Models

*Lecture #6: Supplier Selection & Supply Contracts*

*Video: V12. SAP Business One Demo - Inventory*

*Reading: R7. SAP Tomorrow's Supply-Chain*

7. 16 **Supply Pricing & Revenue Management – Week of 10/27/2025 & 11/3/2025**

- Pricing to Multiple Segments
- Perishable Assets Dynamic Pricing
- Supply Chain Analytics
- Gartner Top 25: Metrics and Findings

*Lecture #7: Supply Pricing & Revenue Management*

*Video: V13. SAP and ZIM Shipping*

*Reading: R8. Gartner Supply Chain Top 25*

8.

**Fast Fulfillment & Online Retail Supply Chains – Week of 11/10/2025 & 11/17/2025**

- The Amazon Fulfillment Warehouse
- Online Fulfillment Key Differentiators
- Analytics-driven decision models

*Lecture #8A: Fast Fulfillment and Retail Logistics*

*Lecture #8B: Order Fulfillment - Design & Operations Management*

*Video: V14. A Day in the Life of an Amazon Package*

*Video: V15. Inside one of Amazon's Busiest Days*

*Reading: R9. Ecommerce Fulfillment Warehouses*

9. 17

**Information Tech & ERP in Supply Chains – Week of 12/1/2025**

- Introduction to ERP Systems and their Modules
- Introduction to SAP Modules
- SAP Supply Chain Management

*Lecture #9A: Enterprise Resource Planning Systems*

*Lecture #9B: Introduction to SAP*

*Video: V16. SAP The Digitalization of Supply Chains*

*Video: V17. SAP Supply Chain Management Overview*

*SAP Learning Resources – Optional study*

1. SAP-SCM Tutorial:  
[https://www.tutorialspoint.com/sap\\_scm/sap\\_scm\\_tutorial.pdf](https://www.tutorialspoint.com/sap_scm/sap_scm_tutorial.pdf)
2. SAP-SCM Overview Slides
3. SAP Material Management (MM) Training Video  
<https://www.youtube.com/watch?v=X8Q6lJi-MuY>
4. SAP-MM Certification  
<https://sap-certification.info/mm/>

10.

**Technology Solution Project Presentations – 12/9/2025 to 12/11/2025**

**EXAM #3 – 12/15/2025 to 12/18/2025**

## **ACADEMIC INTEGRITY:**

Academic Integrity is the cornerstone of higher education and is central to the ideals of this course and the university. Cheating is strictly prohibited and devalues the degree that you are awarded. As a member of the NJIT community, it is your responsibility to protect your educational investment by knowing and following the academic code of integrity policy that is found at: <http://www5.njit.edu/policies/sites/policies/files/academic-integrity-code.pdf>

Please note that it is my professional obligation and responsibility to report any academic misconduct to the Dean of Students Office. Any student found in violation of the code by cheating, plagiarizing, or using any online software inappropriately will result in disciplinary action. This may include a failing grade of F, and/or suspension or dismissal from the university.

If you have any questions about the Code of Academic Integrity, please contact the Dean of Students Office at [dos@njit.edu](mailto:dos@njit.edu)